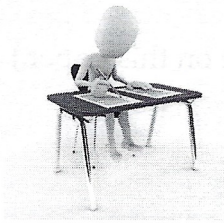


Name: \_\_\_\_\_



### Grades

Correct answers: \_\_\_\_\_/25 = \_\_\_\_\_%

You introduced your answers by repeating part of the question. \_\_\_\_\_%

## Cultural Differences Quiz (Units 4, 5 and 6)

**Part 1 Directions:** \_\_\_/19 pts total

- ◆ Write on a separate piece of paper.
- ◆ Explain with enough details to show that you understood the information.
- ◆ Introduce your answers by rephrasing part of the questions.

1. Unit 6 mentions “party skills.” Do you think that you have good party skills? Explain your answer. **(2 pts.)**
2. Why do Americans use more compliments than Asians? **(2 pts.)**
3. What is the answer to the question in Unit 6: “Why do Westerners appear more aggressive in social situations, compared to Asians, who may seem more passive?” **(3 pts.)**
4. The authors tell about hair color, perms, color of clothes, ears pierced, and style of walking. Can you summarize how all these are connected to tight cultures? **(3 pts.)**
5. In Unit 6, we read about the study concerning need and merit. When the American students chose the merit option, how did the researchers explain the reason? **(3 pts.)**
6. According to the Asch experiment in Unit 4 about the subjects who looked at parallel lines, 33% of the time, subjects gave the wrong answer in order to conform to the group. Do you think that this is bad for society, or is it good? Explain. **(2 pts.)**
7. This is a two-part item. <sup>(1)</sup> Summarize what happened when the Asch experiment was conducted with Japanese subjects and <sup>(2)</sup> explain why this happened. **(4 pts.)**

Part 2 is on the next page.